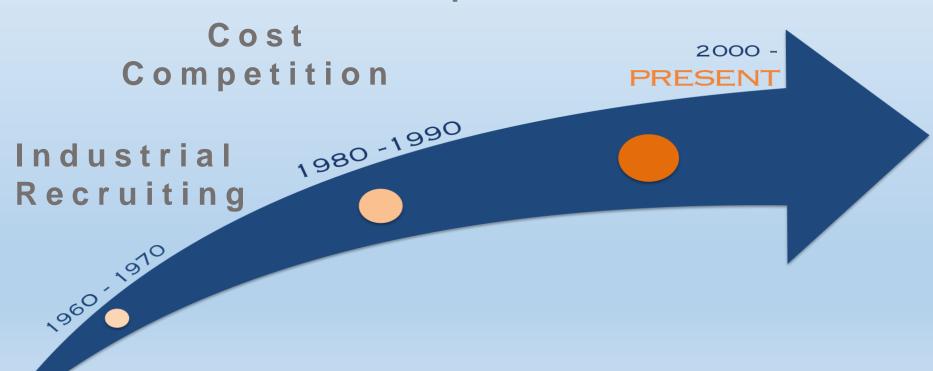


Paths to Economic Growth

Over 50 years

Cluster Competition Innovation Ecosystems

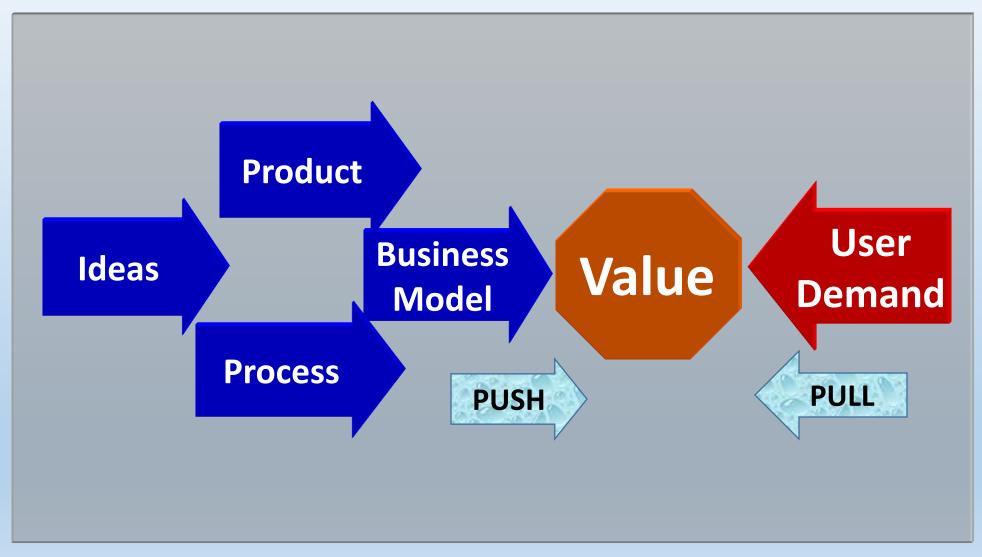


Why Focus on Innovation



- 2/3 GDP growth from innovation
- Spillovers 2 to 4 times private return
- Technology industries pay 70% more
- Offsets low-wage nation advantages
- Helps solve critical energy, health, water, transportation, education, challenges

Innovation: Transforming Ideas to Value



Slow vs. Fast Innovation Model

Linear Commercialization Model (push)

Research Development **Technology** Transfer **Commercialization**

Innovation Ecosystem Model (pull)

Regulatory

Federal Local

R&D Assets

Universities National Labs Corporate Labs **Inventors**

Incubators Partnerships Industry-Univ Collaboration

Innovation **Ecosystem**

Networks

Economic Dev. Orgs **Trade Associations** Professional Assoc **Workforce Councils** Social Networks Gov't Advisory Groups

Support Services Industry Clusters Talent Pool **Professional Services** Marketing/Branding

Funders

Angel/Seed funds **Venture Capital** Corporate R&D R&D LPs **IPOs**

A Better Approach for Economic Development

Traditional Model	Innovation Driven Model
Attract and retain companies	Invest in talent, ideas and infrastructure
Jobs	Quality of jobs, per capita incomes
Lowest cost of business inputs	Higher value inputs, increasing productivity and outcomes
Top down economic development	Bottom-up and organic growth
Competing regions: zero sum game	Collaborating regions: value creation
Closed linear innovation system	Open innovation ecosystem
Single disciplines, functions	Multiple disciplines, integration

Proactive Innovation Collaboration











- 1 AUBURN Sustainable Industrial Redevelopment
- 2 BOTHELL Biomedical Manufacturing
- 3 GRAYS HARBOR Sustainable Advanced Manufacturing
- 4 CITY OF ISSAQUAH Sports Medicine

- REDMOND Interactive Media and Digital Arts
- SNOHOMISH COUNTY Aerospace
- SPOKANE Health Care, Energy Research
- 8 TACOMA Urban Clean Water

- 9 THURSTON COUNTY Craft Brewing and Distilling
- 10 TRI-CITIES Clean Energy, Energy Storage, Smart Grid
- 11 WALLA WALLA Wine and Hospitality, Water Management, Alternative Energy
- 12 SKAGIT VALLEY Value-Added Agriculture
- 13 VANCOUVER CAMAS Applied Digital Technology Accelerator
- 14 WILLAPA HARBOR Resource Utilization and Renewal



Changing Nature of Work

Disturbing trends

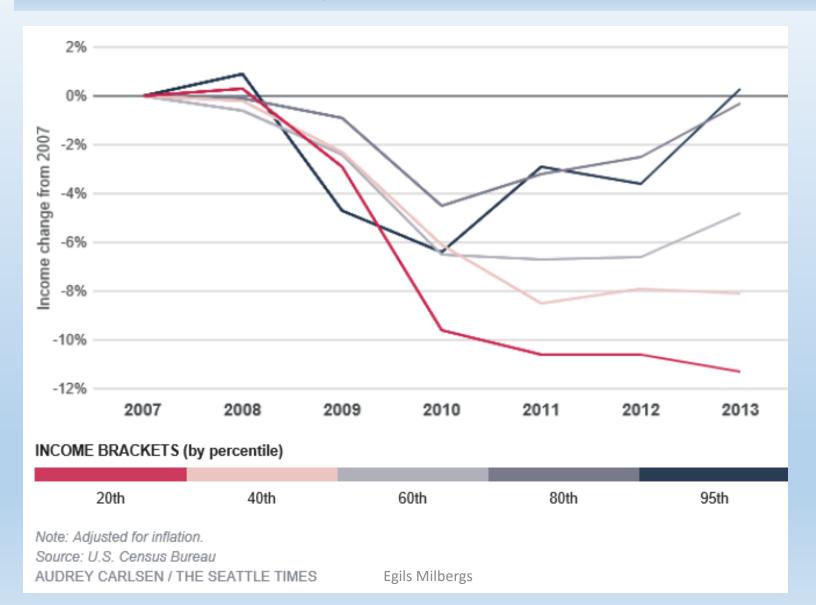
- Middle class jobs disappearing
- Income inequality
- Task outsourcing
- Rising cost of education
- Growth of 1099 workforce

Tough questions

- Can job losers do newly created jobs?
- How do you educate people for jobs that don't exist?
- Is career planning an oxymoron?
- Is the sequence educate, work, retire model dead?
- Is the classroom an obsolete way to learn?

Change in Household Incomes

(Seattle-Tacoma-Bellevue



The III-Prepared Education Pipeline

- ☐Of 100 students entering 9th grade only 36% go directly into college
- ☐ WA ranks 46th in college continuation rate
- ☐ WA ranks 47th in Bachelor's degree production
- ☐Bad Implications:
 - ➤ Continued skill gaps
 - **➤**Lost productivity
 - ➤ Need to import talent
 - ➤ More poverty
 - ➤ High social overhead

How susceptible are jobs to automation?

47% of occupations are at risk

Oxford Martin Program on the Impacts of Future Technology

The Future of Learning

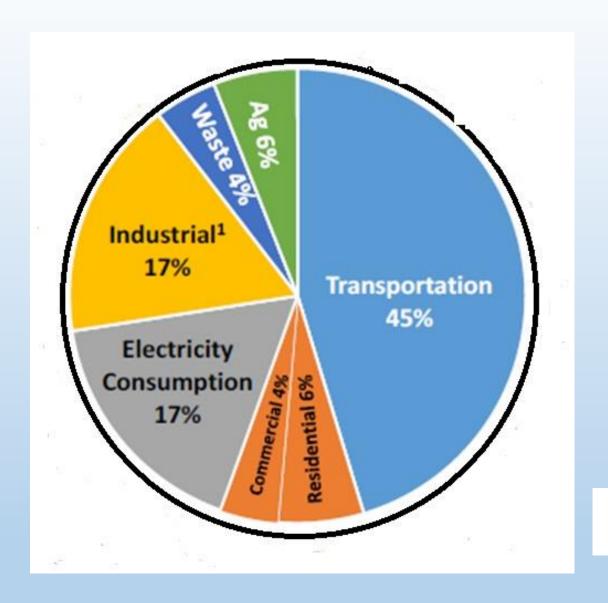
- K-99
- Relevant/predictive
- Self-directed/flexible
- Location independent

- Social & participatory
- Gamification & fun
- Micro-credentials
- Industry supported

The Wearable University?

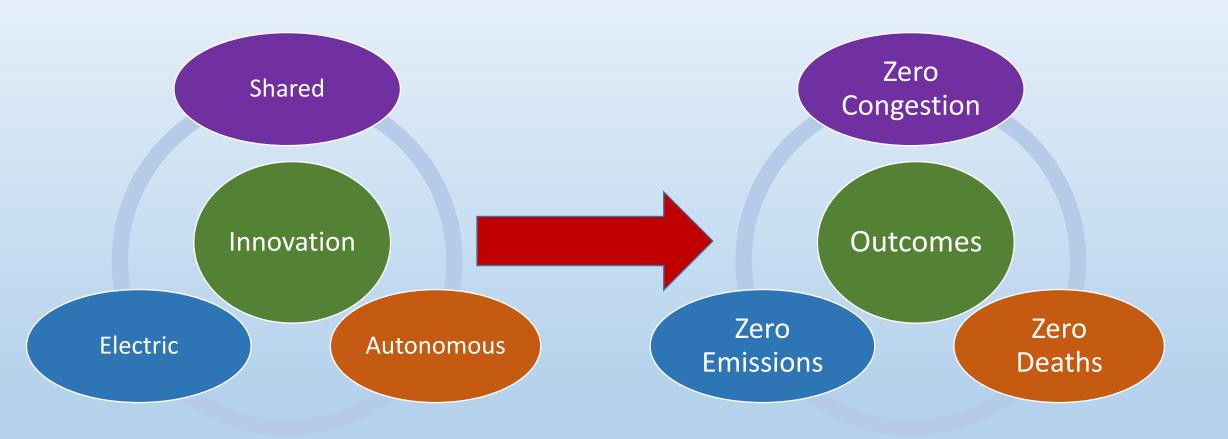






Total 2011 GHG emissions: 92.4 Million Metric Tons CO₂e

Transformative Path



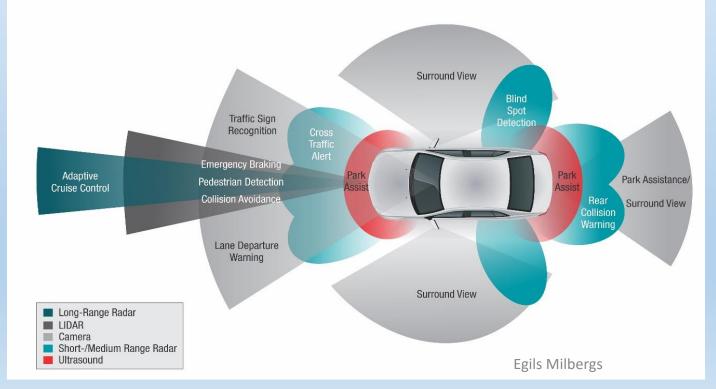
Driverless Cars Are Closer Than They Appear





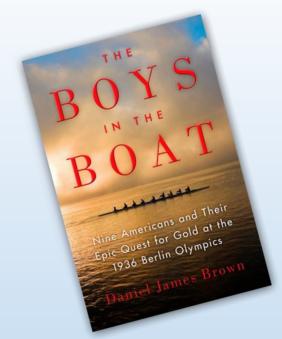




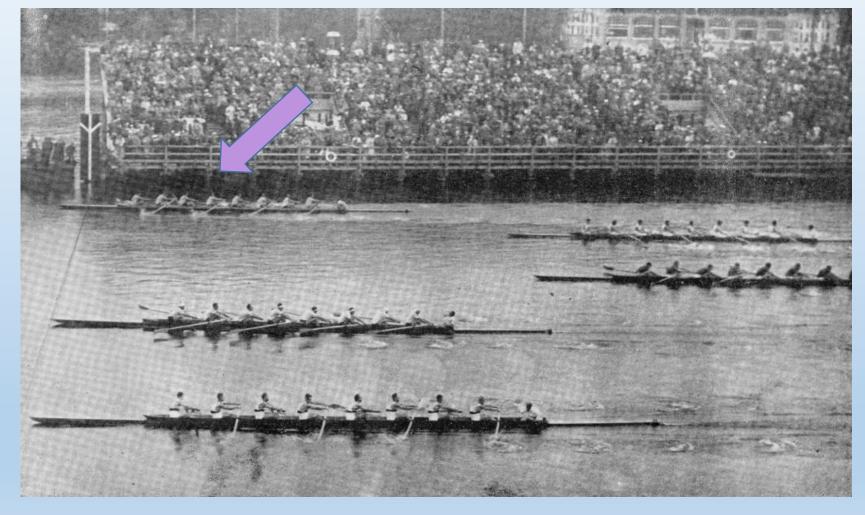




A Pacific NW Innovation Strategy?











What Level of Innovation Are You?

Fully developed innovation culture, networks and ecosystem

Portfolio public-private initiatives systematically monitored

Innovation integrated into community economic strategy

Sector innovation projects

Innovation is random & accidental

Rear View Mirror

- Economic baseline
- Cluster Analysis
- SWOT Analysis
- Strategic Plan

Performance Analysis



Windshield

- Visioning Future
- Connecting Stakeholders
- Creating Strategy
- Owning Initiatives
- Managing Performance

