

**2015 ANNUAL SUMMIT  
TRANSPORTATION WORKING GROUP SESSION AGENDA**

Monday July 13, 2015

*Moving product to market is increasingly becoming a complex procedure as companies vie to sell their products around the world. The session during this years' summit examines some of the regulatory hurdles that firms face in establishing port facilities to handle cargo, and the relationships that they develop and maintain that are invaluable to their success.*

**WELCOME AND INTRODUCTIONS**

**TERMINAL OPERATORS**

*SSA Marine is the largest privately-held operator of cargo terminals in the world. The firm handles a diversity of products worldwide as well as providing a full spectrum of transportation services to exporting and importing firms. Their first presentation will provide an overview of the rapidly-changing global container trade and touch on the impacts of these changes and future infrastructure needs for ports in Oregon and Washington. Their second presentation will focus on the company's proposed dry bulk export terminal in Washington, exploring a number of aspects including working with agencies to ensure that they meet environmental compliance guidelines, the importance of market access and interstate commerce for land-locked regions, as well as their efforts to maintain public and labor support.*

Joe Ritzman, Vice President, Business Development, SSA Marine

*Millennium Bulk Terminals-Longview is an operating bulk materials port on the Columbia River in Cowlitz County, Washington. They will provide an overview on the impacts that regulations are having on their business as they redevelop. In particular their presentation will focus on their proposed coal export terminal and the regulatory processes that they face.*

Wendy Hutchinson, Lighthouse Resources

**TRIBAL**

*Featured in this discussion will be the Crow Tribe in Montana, which is actively pursuing trade opportunities in the Pacific-Northwest to reach international customers for Crow coal. The Crow Tribe partnered with Cloud Peak Energy on development of a mine and is working with export terminal operators to gain market access for its reserves. The mine, once developed, will provide significant job opportunities and critical revenue for the Tribe.*

Del Laverdure, Crow Tribe

**EXPORTERS**

*Canpotex, the world's premier potash exporter, is an offshore marketing and logistics company owned by Saskatchewan potash producers: Agrium, Mosaic, and Potash Corporation of Saskatchewan. Operating for over 40 years, Canpotex has been working to develop a Greenfield Bulk Potash terminal in Prince Rupert, British Columbia and just recently has received final permitting to proceed. Currently in the process of making its FID (Final Investment Decision), Canpotex will in this presentation, provide an overview on the timelines and challenges of reaching this milestone and the challenges still ahead.*

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**DISCUSSION AND ACTION ITEMS**

**ADJOURN**